



EROAD

MEDIA RELEASE

EROAD signs referral partnership with Truckstop.com

November 21, 2016 Tualatin OR - EROAD has signed a mutual referral partnership agreement with leading transportation services company Truckstop.com to improve productivity and simplify compliance for customers throughout North America.

The partnership will offer motor carriers access to the full suite of EROAD tax, compliance and commercial services in addition to Truckstop.com's comprehensive services portfolio.

"EROAD's accurate data and secure, reliable solution will significantly improve the quality of data available to Truckstop.com customers searching for new freight loads and other services," said Paris Cole, Truckstop.com CEO.

"In addition to improving efficiency, EROAD's robust platform will help keep our clients compliant with all the latest regulations and provide confidence in the event of an audit," Mr. Cole said.

"EROAD's track record in independent certification of its system and recent announcement that its ELD solution will be independently verified by PIT Group means our customers can also be confident they are compliant with increasingly stringent regulations," he said.

Under the referral agreement the companies will exchange business opportunities, enhance application integration, and jointly provide advanced technology and business services to their customers throughout North America.

EROAD CEO, Steven Newman, said the opportunity to provide Truckstop.com's diverse customer base with the range of products offered on the EROAD platform was exciting.

"We look forward to providing Truckstop.com customers with insight, automation, and efficiency. We are confident our integrated platform can deliver a competitive advantage and improved return on investment," Mr. Newman said.

About EROAD

EROAD Inc. is a leading transport technology and services company, headquartered in Portland, Oregon. EROAD's in-vehicle technology and global electronic platform provides heavy transport operators with automated solutions to manage and pay road user charges, to meet regulatory and compliance obligations, and to provide a range of commercial services. www.eroad.com

About Truckstop.com

Truckstop.com is the one-stop connection between North America's freight transportation professionals. Founded in 1995 as the first freight-matching marketplace to hit the web, Truckstop.com has grown to provide transportation management systems (TMS), elogs and fleet



management, mobile apps, and, most recently, transactional load insurance, a load payment network, and a powerful rate benchmarking platform. Additionally, across the nation, Truckstop.com is recognized as a leading resource for transportation data and trends and also serves as the largest credit reporting entity in the transportation industry.

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