



EROAD

EROAD customers celebrate business excellence

August 6, 2015 Tualatin, OR When EROAD asked its customers whether using its solution had transformed their businesses, the response was a resounding "yes."

Washington wood-hauling company Interstate Wood Products used a 45-second video to tell its story, starring staff and family members, and the message, "Now we have more time to spend with the grandkids!" Stayton, OR-based North Santiam Paving's response was also via video, while Portland metal recycler RS Davis Recycling's entry in EROAD's [60 Days of Business Excellence](#) took the form of a complaint letter. The writer listed the many ways in which EROAD had eliminated onerous tasks from her role, making it superfluous. Other customers turned to poetry to express their delight at how the EROAD solution had simplified record keeping.

Interstate Wood Products and North Santiam Paving were awarded joint first prize in the competition, each winning a ten-day trip to New Zealand, where the company is headquartered. Eighteen runners-up were each presented with a case of New Zealand wine.

EROAD CEO Steven Newman said that a year after launching its electronic weight-mile tax solution in Oregon, asking the company's customers how they were finding it made sense.

"We have a solid objective of making tax filing and compliance easier for motor carriers so we're very pleased to know we're doing that for our customers," Mr Newman said. "The enthusiasm they have shown in telling us how, and in such creative and entertaining ways, has been nothing short of overwhelming. I would like to thank all EROAD customers who took part in our Business Excellence competition, and congratulate our winners and runners-up."

Each competition winner and runner-up will feature in EROAD's [Truck Stars](#) program.



EROAD CEO Steven Newman presents Dale Lemmons from Interstate Wood Products with first equal prize: a ten-day trip to New Zealand for two people.



Co-winner Dylan Boschler from North Santiam Paving, with Steven Newman.

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About EROAD

EROAD is a leading transport technology and services company, headquartered in Auckland, New Zealand, with offices in Portland, Oregon, and Melbourne, Australia. EROAD's in-vehicle technology and global electronic platform provides heavy transport operators with automated solutions to manage and pay road user charges, to meet regulatory and compliance obligations, and to provide a range of commercial services. EROAD is a public company, listed on the NZX. www.eroad.com

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